

7 Smart Ways to Save on Long-Term Business Stays in Cambridge!

Booking long-term stays for business travel can get expensive fast. This quick guide gives you seven practical ways to save money, increase comfort, and make smarter decisions when arranging accommodation in Cambridge.


1 Book Direct, Not Through OTAs

Online Travel Agencies (OTAs) charge up to 20% in commission — which you're effectively paying for. Booking directly with a trusted provider gives you better rates, more flexibility, and access to custom options.

 **Pro Tip:** Most providers aren't allowed to publicly advertise lower direct prices (thanks to OTA rules), but they can offer them if you ask. Always email or call before booking online.


2 Choose Longer Stays

Most serviced accommodation providers offer significant discounts on weekly or monthly bookings. These longer stays reduce the nightly rate and make the booking process more efficient.

 **Pro Tip:** Planning multiple short visits? Combine them into one longer stay — it's better for pricing and logistics.


3 Book Midweek to Midweek

Weekend rates are typically higher due to tourism demand. Midweek check-ins often unlock lower prices and better availability, especially for business-class properties.

 **Pro Tip:** Midweek bookings also help align with cleaning schedules and reduce back-to-back booking gaps.

4 Ask for Corporate or Repeat Client Discounts

Providers value loyal clients. Corporate bookings often come with perks like discounted rates, flexible terms, and early access to premium properties.

 **Pro Tip:** Even if it's your first enquiry, ask about long-stay or business-specific pricing — it shows you mean business.

5 Use One Provider for Multiple Bookings

Booking multiple units with a single provider simplifies invoicing, ensures consistency, and usually earns you better rates.

💡 **Pro Tip:** For repeat business or team placements, many providers will assign you a dedicated contact to manage everything smoothly.

6 Avoid Hidden Extras

Low base prices can be misleading if Wi-Fi, parking, or cleaning aren't included. These hidden fees can quickly add up.

💡 **Pro Tip:** Always confirm what's included — or better yet, ask for an all-inclusive corporate rate.

7 Choose the Right Area for Your Team

Cambridge has several distinct areas — and not all are equal in terms of cost, convenience, or parking. Staying near the worksite cuts down on travel time, but sometimes being just outside the centre can save significantly.

💡 **Pro Tip:** Ask for location advice. A good provider will recommend areas based on commute time, team preferences, and budget.

🏠 Let's Help You Save Even More

We've supported dozens of businesses, insurance firms, and contractor teams in securing high-quality, cost-effective stays in Cambridge. Whether you need a one-off property or a long-term partner, we'll help make it seamless.

- ✓ Prefer a tailored quote? We're happy to put together a bespoke offer.
 - ✓ Want to compare availability or ask a quick question? We're here for that too.
-

✉ **Email:** reservations@jtaproperties.com

🌐 **Website:** www.jtaccommodation.co.uk

☎ **Phone:** +44 7813 582490

